



OKECHUKWU JOSHUA ONYEMAECHI

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CAREER OBJECTIVE

My career objective is: To work with people who are committed to the pursuit of excellence, to be a part of an organization where I can contribute immensely, successfully, to develop and achieve the organization's set goals, as well as my set goals.

PERSONAL INFORMATION

The following information correspond to my true identity

Nationality: Nigerian
Date of Birth: 29th January, 1989
Gender: Male
Marital Status: Single

EDUCATION AND QUALIFICATION OBTAINED

NnamdiAzikiwe University, Awka, Anambra State.(November 2009 - July 2013)

B.Sc. Computer Science (Second Class honor/ Upper Division)

NnamdiAzikiwe University, Awka, Anambra State.(2008/2009 pre-science)

KekeHigh School, IfakoAgege, Lagos State.(January 1999 – June 2005)

West African Senior School Leaving Certificate (WASSCE)

Ogba Primary School, Ogba, Lagos State.(1992 – 1998)

First School Leaving Certificate (FSLC)

KEY ATTIBUTES/STRENGHTS/SKILLS

- Good system analyst, detail oriented, results driven, and have a can-do attitude.
- Adept with the use of MS Windows, Microsoft office tools, and graphics applications.
- Basic knowledge of computer programming and software/website development.
- Good knowledge of Computer hardware, software, and connectivity.
- Have good communication and presentation skills combining sound analytical research and clear verbal explanation.
- Hardworking, effective, reliable and able to work without supervision.
- Highly versatile and good at multi-tasking, good team player and Fast learner.
- Good organizational skills developed in a variety of deadline oriented situation. Ability to prioritize work. Leadership skills.
- Get on well with people at all levels, easily making good working relationships.
- Self-motivated with well-developed project management and I.T skills.

COURSES/TRAINING ATTENDED

- Oracle Management Cloud Sales
- Oracle PaaS, IaaS, SaaS Sales
- Oracle Business Intelligence Cloud Sales
- Compliance Training for Dell Partners
- Dell Network, Server and Storage Portfolio Overview
- Dell Converged Solution Overview
- Cisco Certified Network Associate (CCNA) in progress
- Strategies For Sustainable Bales/Business Growth
- Health, Safety and Environment (HSE)
- Project Management
- Comptia A+

WORK EXPERIENCE

Dataflex Nigeria Limited

(June 2016 till Date)

227B, MuriOkunola Street, Victoria Island, Lagos State.

Dataflex Nigeria Limited is an Information Technology Solution and Services Company that partners with world class brands such as HP, DELL, IBM, UNIFY, NETAPP, CISCO, VMWARE, ORACLE, EMERSON, MICROSOFT, XANTREX, FUJITSU, SYMANTEC to provide solution organizations.

- **Account Manager**—my duties include, but are not limited to the following:
 - ✓ Establish, develop and maintain business relationships with current and prospective customers to generate new business for the organizations products/services.
 - ✓ Make telephone calls and personal visits and presentations to existing and prospective customers.
 - ✓ Research sources for developing prospective customers and for information to determine their potentials.
 - ✓ Develop clear and effective written proposals/quotation for current and prospective customers.
 - ✓ Expedite the resolution of customer's problem and complaints.
 - ✓ Analyze the market potential and determine the value of existing and prospective customer's value to the organization.
 - ✓ Identify advantages and compare organizations products/services.
 - ✓ Collaborate with Sales Manager in planning and organizing personal sales strategy.
 - ✓ Supply management with oral and written reports on customer needs, problems, interest, competitive activities, and potential for new products/services.
 - ✓ Keep abreast of product applications, technical services, market conditions, competitive activities, advertising and promotional trends through the reading of pertinent literature and consulting with marketing and technical service areas.
 - ✓ Participate in trade shows and conventions as determined by the company.

Rignet Communications Limited

(December 2015 – May 2016)

1, Badagry Street, Akora Estate, Off Adeniyi Jones, Ikeja, Lagos.

- **Graduate trainee**

- ✓ Worked with my team to perform PDF micro-wave interference scanning for Huawei in the south-south region of Nigeria.

Aspire West Africa (July 2015 – November 2015)

32, Toyin Street, Ikeja, Lagos State.

- **Data Entry Officer**
- ✓ Maintained and updated information in the company database.

Model Girls Secondary School (September 2014 – June 2015)

IkwerreRaod, Rrumueme, Agip Junction, Portharcourt, Rivers State.

- **Computer studies Teacher**
- ✓ Prepared lesson notes, taught, and conducted tests and examinations to ascertain the student's level of understanding on the lessons.
- **I.T Officer**
- ✓ Ensured the computers in the laboratory were in good condition at all times.

National Youth Service Corps (NYSC) Editorial Board CDS

NYSC Secretariat, 40 IkwerreRaod, Mile 1, Portharcourt, Rivers State.

- **The president of the Community Development Service (CDS) group**
- ✓ Ensured information gets to corps members all around Rivers State through our RIV KOPA magazine, handbills, banners and radio broadcasts. Also organized sensitization programs schools, prisons etc.

Student Industrial Work Experience Scheme (SIWES)

Smartwares Solutions (March 2012 – October 2012)

2j, Obasa Close, Oba Akran Road, Ikeja, Lagos State.

- **Sales Executive/IT Engineer** – duties included:
- ✓ Organized sales visits, demonstrated/presented products (software's and hardware's), maintained accurate records of clients' information, reviewed sales performance and watched out for ways to introduce new products.
- ✓ Set up all hardware required, and ensure all necessary installation (hardware and software) are done for our client.

- **Data Entry Officer/Outdoor software trainer**

I entered all clients' products (in details) into their installed database. Then I trained staffs on how to use the entire product installed.

- Software/Product development team member

Celex Commercial Enterprise (February 2006 – September 2008)

1, AinaAjobo Street, Off YayaAbatan Road, Ijaiye, Ogba, Lagos State

- **Head of Operations and Graphics designer**

HOBBIES

My hobbies are reading, browsing the internet for research and updates, and sports.

REFERENCE

REFERENCE(S) WILL BE SUPPLIED ON REQUEST.